



## PRESS RELEASE

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### Chevalier and Toshiba form Partnership to Promote Elevator Business

Chevalier International Holdings Limited (CIHL) today announced that it has entered into an agreement with Toshiba Elevator and Building Systems Corporation (TELC), a subsidiary of Toshiba Corporation specialized in elevator technologies and systems, for promoting the elevator business in the global market.

Under the agreement, TELC will have a 49% shareholding in Chevalier (HK) Limited (CHKL), a wholly owned subsidiary of CIHL specialized in elevator and escalator business, by the end of March 2009 and acquire a further 2% by March 2010. At the same time, CIHL will acquire 20% shareholding of TELC's Chinese subsidiaries in Shanghai and Shenyang, Toshiba Elevator (China) Co. Ltd. and Toshiba Elevator (Shenyang) Co. Ltd., by the end of March 2009.

CIHL and TELC have enjoyed a positive relationship since 1970 when CIHL became the sole distributor of Toshiba brand elevators and escalators in Hong Kong and Singapore. As a result of this agreement, CIHL and TELC will become strategic partners in the development of the elevator business in the region. Business cooperation between the companies will be reinforced through an equity-based partnership.

Commenting on the announcement, Dr Y C Chow, Chairman and Managing Director of Chevalier International Holdings Limited said, "this collaboration will offer CHKL the opportunity to maximize its full potential through business synergies with TELC. We are confident that CHKL will be able to enhance its competitiveness and marketability in Hong Kong and Southeast Asia. By leveraging on both companies' expertise, especially the proven R&D effort of TELC in the elevator business and the strong distribution network and capability of Chevalier with customers and developers, we will continue to enhance the quality services to the customers and to provide a wider range of products to cater the market needs." Dr Chow added, "elevator and escalator services in Mainland China still have a very high demand. An alliance with TELC's two subsidiaries in the Mainland allows us to enjoy operational advantage as well as offers new opportunities for the Group to expand its current distribution network and explore the market potential."

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Chevalier International Holdings Limited (CIHL) is a diversified holding company listed on the Hong Kong Stock Exchange. The company, through its subsidiaries, is principally engaged in the businesses of construction and engineering, insurance and investment, property, information technology and food and beverages. The Company has operations in China, South East Asia, Europe, North America, Australia and the Middle East.

Toshiba Elevator and Building Systems Corporation (TELC) was established in 2001 when Toshiba Corporation spun off its elevator and escalator business as an independent subsidiary. TELC is one



of the world's leading companies in elevators, escalators and moving walks, with a network of 6 affiliates in 3 countries.